



## Finnpartnershipin matchmaking-yritykset kehittyviltä markkinoilta, Helmikuu 2020:

Tarkistettua tietoa ja valmiita kumppaneita kehitysmaahankkeiden käynnistämiseen! Maksuttoman Matchmaking-palvelun avulla suomalaiset ja kansainväliset toimijat voivat etsiä uusia yhteistyömahdollisuuksia sekä ilmoittaa omista liiketoiminta-aloitteistaan. Maa- tai toimialakohtaisia aloitteita voi selata osoitteessa <http://finnpartnership.fi/partnersearch>.

Etusivulta <http://finnpartnership.fi> voi tilata myös *hakuvahdin*, jolloin tuoreimmat maa- tai toimialakohtaiset aloitteet lähetetään suoraan tilaajan sähköpostiin heti julkaisun jälkeen.

Mikäli jokin ao. liiketoimintamahdollisuudesta kiinnostaa teitä, olkaa yhteydessä Finnpartnershipiin lisätietoja ja yhdistämistä varten:

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### Castle Construction Co. Ltd., Bangladesh (Energy)

Castle Construction Company Limited, established in 1979 in Bangladesh, is searching for Finnish and Nordic partners for joint venture (JV) in renewable energy i.e. solar power plant, solar photo-voltaic (SPV) irrigation systems, solar mini-grid installation projects and dredging (dredging, raking, piling) related projects. The company is also looking for importers of hessian yarn and bio-degradable jute materials.

<https://finnpartnership.fi/matchmaking/castle-construction-company-limited-cccl/>

### Gravena, Egypt (Manufacturing engineering and machinery)

Gravena (National Industrial and International Trading) is a professional sanitary ware manufacturer which integrates designing scientific exploitation, production and sales. The company is specialized in manufacturing of premium faucets, including wash basin, kitchen and mixers. The company is looking for agent, distributor or representative or a provider of raw materials.

<https://finnpartnership.fi/matchmaking/gravena-national-industrial-and-international-trading>

### Juba Jalaato Ice Cream, Somalia (Agriculture and food processing)

Juba Jalaato Ice Cream is one of the first ice cream manufacturing companies founded in Somalia. The company produces various flavors of ice creams including vanilla, chocolate, strawberry, pistachio, mango, pineapple and butterscotch. The company is looking for production related technology and investing partners Finland.

<https://finnpartnership.fi/matchmaking/juba-jalaato-ice-cream/>

### Yang Min Enterprise One Member Co, Vietnam (Manufacturing engineering and machinery)

Yang Min Enterprise One Member Co., Vietnamese company specialised in manufacturing of springs, plastic injection products, is searching for Finnish manufacturers, trading companies and wholesalers that sell spare parts in the automobile & motorbike industry.

<https://finnpartnership.fi/matchmaking/yang-min-enterprise-one-member-co/>

### Fiesta Tour LLC, Uzbekistan (Tourism)

Fiesta Tour is an Uzbekistan company specialised in tourism. The company operates in inbound and outbound tourism services and their customers so far have been e.g. from Israel, UK, Kazakhstan and Russia. Fiesta Tour is searching for Finnish partners for joint tourism projects.

<https://finnpartnership.fi/matchmaking/fiesta-tour/>

### Asociación del Conglomerado Textil Boliviano (COTEXBO), Bolivia (Textiles and clothing)

COTEXBO is a Bolivian association that represents 70 companies operating in textile and accessories sector (cotton, camelids, haute couture and tailoring, jewelry and leather). COTEXBO is planning to bring several Bolivian textile, clothing and accessories producers to Finland in autumn 2020 and they are looking for Finnish companies that are interested in e.g. alpaca textile products and would like to meet the delegation.

<https://finnpartnership.fi/matchmaking/asociacion-del-conglomerado-textil-boliviano-cotexbo/>



<p><b>ARTechnologies S.A., Ecuador (Services)</b></p> <p>ARTechnologies S.A., Ecuador based trade intermediary and agent company is searching for Finnish companies that want to supply maritime, industrial and security related products and solutions to Ecuadorian market. The company is also looking for experienced Finnish trading partners that can start distribution of the company's tracking devices in Finland and EU.</p> <p><a href="https://finnpartnership.fi/matchmaking/artechnologies-s-a/">https://finnpartnership.fi/matchmaking/artechnologies-s-a/</a></p>	<p><b>Australia Bangladesh Solar Power Ltd, Bangladesh (Energy)</b></p> <p>Australia Bangladesh Solar Power Ltd is a Bangladeshi company specialised in manufacturing of crystalline solar photo-voltaic modules. ABS POWER provides on-going energy advice services to local homes and businesses and supports the development of community energy projects. The company is currently looking for Finnish distributors to help importing the products to European market. The company is also looking for technology partners to develop their products further.</p> <p><a href="https://finnpartnership.fi/matchmaking/australia-bangladesh-solar-power-ltd/">https://finnpartnership.fi/matchmaking/australia-bangladesh-solar-power-ltd/</a></p>
<p><b>S.S.I. RUBBER, India (Rubber and plastics)</b></p> <p>S.S.I. Rubber, Indian company specialized in manufacturing and exportation of custom-made rubber components and rubber to metal bonded components, is searching for Finnish direct manufacturing customers as well as aftermarket stockists, distributors and retailers.</p> <p><a href="https://finnpartnership.fi/matchmaking/s-s-i-rubber/">https://finnpartnership.fi/matchmaking/s-s-i-rubber/</a></p>	<p><b>Societe Chabi Chic, Morocco (Crafts)</b></p> <p>Chabi Chic S.R.L., women-owned and women-led Moroccan company is specialized in production and marketing of hand-made décor products of Morocco origin, is searching for Finnish partners for joint venture activity in Finland based on a franchise scheme of cooperation.</p> <p><a href="https://finnpartnership.fi/matchmaking/chabi-chic-s-r-l/">https://finnpartnership.fi/matchmaking/chabi-chic-s-r-l/</a></p>
<p><b>Maanvi International, India (Textiles and clothing)</b></p> <p>Maanvi International is an Indian company specialised in manufacturing and exporting of flat weave rugs, hand-knotted rugs, hand tufted rugs, cushions, poufs, stools, place mats, baskets made of variety of yarns (e.g. wool, cotton, viscose, silk, jute, hemp, straw, recycled sweaters, cycle tubes, denims, chindi, hosiery). The company is searching for Finnish buyers and trade intermediaries.</p> <p><a href="https://finnpartnership.fi/matchmaking/maanvi-international/">https://finnpartnership.fi/matchmaking/maanvi-international/</a></p>	<p><b>Central Piurana de Asociaciones (CEPIBO), Peru (Agriculture and food processing)</b></p> <p>The Central Piurana de Asociaciones de Pequeños Productores de Banano Orgánico - CEPIBO, Peruvian company specialized in production of organic bananas, is looking for a partner to operate as a commercial trader in Finland. The company has GLOBALG.A.P., Organic and Fairtrade certifications.</p> <p><a href="https://finnpartnership.fi/matchmaking/central-piurana-de-asociaciones-de-pequenos-productores-de-banano-organico/">https://finnpartnership.fi/matchmaking/central-piurana-de-asociaciones-de-pequenos-productores-de-banano-organico/</a></p>
<p><b>KivuGreen Corporation, Congo (Services)</b></p> <p>KivuGreen Corporation, company from the Democratic Republic of the Congo specialized in e-commerce is searching for Finnish partners for a joint venture and knowledge transfer in their area of expertise.</p> <p><a href="https://finnpartnership.fi/matchmaking/kivugreen-corporation/">https://finnpartnership.fi/matchmaking/kivugreen-corporation/</a></p>	<p><b>Heritage Fashion, Nepal (Textiles and clothing)</b></p> <p>Heritage Fashion, Nepalese company specialised in manufacturing of textile garments for men, women and kids (jackets, skirt, pants, shirt, shorts), is searching for Finnish buyers of clothing.</p> <p><a href="https://finnpartnership.fi/matchmaking/heritage-fashion/">https://finnpartnership.fi/matchmaking/heritage-fashion/</a></p>



<p><b>EdTech Somalia, Somalia (Educational services)</b></p> <p>EdTech Somalia, a company specialised in development of gadgets, web and mobile applications is searching for Finnish ICT, software development and education partners and investors. The company has developed e.g. ArdayKaal educational platform which is a school-based educational program that includes educational materials to help students to prepare for exams.</p> <p><a href="https://finnpartnership.fi/matchmaking/edtech-somalia/">https://finnpartnership.fi/matchmaking/edtech-somalia/</a></p>	<p><b>Alexandria Metal Works Co., Egypt (Metal and industry engineering)</b></p> <p>Alexandria Metal Works Co., Egyptian company specialized in manufacturing, exporting and supplying of quality stainless steel tableware and cutlery, is searching for European partners for importation of raw materials (composition of stainless steel). The company is also looking for trade intermediaries to export products to Europe.</p> <p><a href="https://finnpartnership.fi/matchmaking/alexandria-metal-works-co">https://finnpartnership.fi/matchmaking/alexandria-metal-works-co</a></p>
<p><b>Jali Finance, Rwanda (Services)</b></p> <p>Jali Finance is a Rwandan company that operates in motorcycle asset financing leasing motorcycles to youth. Jali Finance offers a brand-new motorcycle and a package that includes e.g. plate number, 2 special helmets, motorcycle taxi insurance for the loan life time, GPS tracker, telephone (smart phone), one-year guarantee provided by RMC, income tax and trading license for loan life time and ownership transfer fees after loan repayment. The company's payment plan allows the lessee to own the motorcycle after 18 months. Jali Finance is searching for Finnish investing partners to grow the business by e.g. buying more motorcycles.</p> <p><a href="https://finnpartnership.fi/matchmaking/jali-finance/">https://finnpartnership.fi/matchmaking/jali-finance/</a></p>	<p><b>Ijaabo Water, Somalia (Agriculture and food processing)</b></p> <p>Ijaabo Water, Somali company specialised in delivering clean bottled water is searching for Finnish investors and partners with water related technology and know how to implement a water quality test facility and to extend the operations in Somalia.</p> <p><a href="https://finnpartnership.fi/matchmaking/ijaabo-water/">https://finnpartnership.fi/matchmaking/ijaabo-water/</a></p>
<p><b>Nuevo Milenio, Bolivia (Agriculture and food processing)</b></p> <p>Nuevo Milenio S.R.L., Bolivian company specialised in exportation and importation of wood, minerals, precious and semiprecious stones is searching for Finnish buyers and producers.</p> <p><a href="https://finnpartnership.fi/matchmaking/nuevo-milenio-s-r-l/">https://finnpartnership.fi/matchmaking/nuevo-milenio-s-r-l/</a></p>	

Finnpartnershipin tavoitteena on lisätä suomalaisten ja kehitysmaiden yritysten ja liiketoiminnasta kiinnostuneiden toimijoiden kaupallista yhteistyötä niin, että hankkeiden tuloksena aikaansaadaan myönteisiä kehitysvaiikutuksia kohdemaissa. Finnpartnership-liikekumppanuusohjelma tarjoaa suomalaisyrityksille kehitysmaaliiketoimintaan liittyviä ilmaisia neuvontapalveluja sekä taloudellista tukea hankkeen suunnittelu- ja kehitysvaiheisiin sekä koulutukseen. [www.finnpartnership.fi](http://www.finnpartnership.fi)