



Finnpartnershipin matchmaking-yritykset kehittyviltä markkinoilta, Maaliskuu 2020:

Tarkistettua tietoa ja valmiita kumppaneita kehitysmaahankeiden käynnistämiseen! Maksuttoman Matchmaking-palvelun avulla suomalaiset ja kansainväliset toimijat voivat etsiä uusia yhteistyömahdollisuuksia sekä ilmoittaa omista liiketoiminta-aloitteistaan. Maa- tai toimialakohtaisia aloitteita voi selata osoitteessa <http://finnpartnership.fi/partnersearch>.

Etusivulta <http://finnpartnership.fi> voi tilata myös *hakuvahdin*, jolloin tuoreimmat maa- tai toimialakohtaiset aloitteet lähetetään suoraan tilaajan sähköpostiin heti julkaisun jälkeen.

Mikäli jokin ao. liiketoimintamahdollisuudesta kiinnostaa teitä, olkaa yhteydessä Finnpartnershiipiin lisätietoja ja yhdistämistä varten:

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Perfect Solutions Plc, Ethiopia (Information and communication technology)

Perfect Solution Partners Plc. is an Ethiopian ICT services company operating in information technology sales and consultations. The company is looking for Finnish ICT partners for joint venture activities in Ethiopia and East Africa. They are also interested in operating as a local agent for Finnish ICT solutions.

<https://finnpartnership.fi/matchmaking/perfect-solution-partners-plc>

Hidasie Telecom Share company (S.C.), Ethiopia (Information and communication technology)

Hidasie Telecom Share Company (S.C.), Ethiopian company specialized in distribution of telecom services, is searching for Finnish partners to expand the current business and services within and neighboring African countries. The company is the second largest distributor of mobile phones, SIM cards, CDMA (Code Division Multiple Access), and other value-added services in Ethiopia. Hidasie Telecom Share Company is currently seeking for Finnish technological products and solutions for telecom services.

<https://finnpartnership.fi/matchmaking/hidasie-telecom-share-company-s-c/>

BHcrafts doo, Bosnia & Herzegovina (Crafts)

BHcrafts d.o.o. is a social enterprise from Bosnia and Herzegovina specialized in production of handmade garments, fashion accessories, home décor items, toys and souvenirs. The company is a member of the World Fair Trade Organization (WFTO). BHcrafts has exported their products to USA and Europe. They are now searching for Finnish distributors.

<https://finnpartnership.fi/matchmaking/bhcrafts-d-o-o/>

Desert Secrets Investments Cc, Namibia (Health and pharmaceutical)

Desert Secrets is a Namibian company specialized in manufacturing of natural body care and cosmetics products of which 5 are already EU certified (Rich Body Cream, Solid Hand Cream, Lip Balm, Solid Perfume, and Body Oil). Desert Secrets' main market segment are the conscious consumers looking for natural and eco-friendly beauty products. The company strives to buy most of the raw materials from the local women cooperatives. Desert Secrets is searching for Finnish distribution partners.

<https://finnpartnership.fi/matchmaking/desert-secrets/>

Angaza, Rwanda (Crafts)

Angaza is a Rwandan company specialized in production of various kinds of one-of-a-kind personal accessories like wallets, tote bags and gadget covers made of non-biodegradable materials (e.g. discarded advertising banners and jute rice bags). The company is looking for partners for developing new kinds of designs for the current products. The company is also looking for Finnish buyers and trade intermediaries.

<https://finnpartnership.fi/matchmaking/angaza/>

Vetgrow Pvt Ltd, Sri Lanka (Agriculture and food processing)

Vetgrow Pvt Ltd is a Sri Lankan company specialised in manufacturing of veterinary products such as pet animal food and food supplements, herbal shampoo and treats for dogs and cats. The company is currently looking for Finnish trade intermediaries and buyers to enter the Finnish market. Vetgrow Pvt Ltd could also introduce the non-similar products of Finnish companies from the same sector in Sri Lankan market.

<https://finnpartnership.fi/matchmaking/vetgrow-pvt-ltd/>



SpanCrete Industries Ltd, Nigeria (Construction)

SpanCrete Industries Ltd, Nigerian company specialised in production of prestressed concrete elements for use in building construction is searching for a Finnish precast concrete producer for technology transfer and sharing operational know-how to expand current production facilities.

<https://finnpartnership.fi/matchmaking/spancrete-industries-ltd/>

AdamSons Agency, Egypt (Services)

AdamSons Agency, an Egyptian company specialized in logistics and international trading, is searching for Finnish partners for expanding their business to international markets. The company exports e.g. ISO certified melamine dinnerware, glassware, salt and food products. AdamSons Agency exports a variety of automatic, handmade, colored, decorated, and printed glass tableware and home accessories. The company's goal is to provide products that cover all EU market requirements. AdamSons Agency is now looking for a reliable partner to distribute and sell the products in Finland.

<https://finnpartnership.fi/matchmaking/adamsons-agency/>

Finnpartnershipin tavoitteena on lisätä suomalaisten ja kehitysmaiden yritysten ja liiketoiminnasta kiinnostuneiden toimijoiden kaupallista yhteistyötä niin, että hankkeiden tuloksena aikaansaadaan myönteisiä kehitysvaihtokuituksia kohdemaissa. Finnpartnership-liikeyumppanuusohjelma tarjoaa suomalaisyrityksille kehitysmaaliiketoimintaan liittyviä ilmaisia neuvontapalveluja sekä taloudellista tukea hankkeen suunnittelu- ja kehitysvaiheisiin sekä koulutukseen. www.finnpartnership.fi