



## Finnpartnershipin matchmaking-yritykset kehittyviltä markkinoilta, Lokakuu 2020:

Tarkistettua tietoa ja valmiita kumppaneita kehitysmaahankeiden käynnistämiseen! Maksuttoman Matchmaking-palvelun avulla suomalaiset ja kansainväliset toimijat voivat etsiä uusia yhteistyömahdollisuuksia sekä ilmoittaa omista liiketoiminta-aloitteistaan. Maa- tai toimialakohtaisia aloitteita voi selata osoitteessa <http://finnpartnership.fi/partnersearch>.

Etusivulta <http://finnpartnership.fi> voi tilata myös *hakuvahdin*, jolloin tuoreimmat maa- tai toimialakohtaiset aloitteet lähetetään suoraan tilaajan sähköpostiin heti julkaisun jälkeen.

Mikäli jokin ao. liiketoimintamahdollisuudesta kiinnostaa teitä, olkaa yhteydessä Finnpartnershiipiin lisätietoja ja yhdistämistä varten:

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### Hydrox Holdings, South Africa (Energy)

Hydrox, a South African company operating in the field of research and development of hydrogen related clean energy solutions is searching for Finnish investors and other partners for developing further their patented alkaline electrolysis technology.

<https://finnpartnership.fi/matchmaking/hydrox-holdings-limited/>

### White Studio, Georgia (Crafts)

White Studio is a Georgian company specialised in production of handmade ceramic home décor and home accessories. The company's main products include ceramic handmade tableware, furniture, jewellery, lamps and art objects for interior and exterior. The company is searching for partners for starting distribution of its products in Finland and European countries.

<https://finnpartnership.fi/matchmaking/white-studio/>

### Blue Stallion, South Africa (Information and communication technology)

Blue Stallion is a South African company specialized in the business of distribution of services software. The company has been operating for 19 years in the South African market, with a database of about 10,000 clients and prospects in the engineering, academic, government and scientific sectors. Some of the commercial vertical markets include mining, finance & banking and engineering. The company is looking for partners that need a local distribution partner for their software products and solutions for African markets.

<https://finnpartnership.fi/matchmaking/blue-stallion-technologies/>

### Exotic EPX Ltd, Kenya (Agriculture and food processing)

Exotic EPZ LTD is a Kenyan company specialized in processing and marketing of raw macadamia kernels which are vacuum packaged into 11.34 kg (25 Lbs.) aluminium pouches and into a carton. The company is looking for an intermediary, an agent or distributor in Finland. Currently they are targeting B2B companies that are involved in distribution trade or international brokerage firms that resell the product to companies. They are interested in finding e.g. partners that could also do roasting of the nuts or would like to use them as ingredients (e.g. confectioneries, ice creams) or could repack the nuts into retail packs before selling them further.

<https://finnpartnership.fi/matchmaking/exotic-epz-ltd/>

### Sea Scallops del Peru EIRL, Peru (Fishery and fish products)

Sea Scallops del Peru EIRL is a Peruvian company specialised in production and harvesting of sea scallops. The company's main products include farm-raised sea scallops, seafood and other products related. The company is looking for Finnish partners to help entering the market.

<https://finnpartnership.fi/matchmaking/sea-scallops-del-peru-eirl/>

### Holly Trust Ltd, Rwanda (Agriculture and food processing)

Holly Trust Ltd is a Rwandan based company that produces sesame oil, avocado oil, carrot oil, and honey. The customers so far have been supermarkets, pharmacies, and individuals from China, Egypt and Belgium. The company is searching for Finnish distributors and brand ambassadors for their products.

<https://finnpartnership.fi/matchmaking/holly-trust-ltd/>



<p align="center"><b>Siyacanda Energy (PTY) Ltd, South Africa (Energy)</b></p> <p>Siyacanda Energy (PTY) Ltd is a South African company specialised in renewable energy, smart metering &amp; ICT. The company is searching for Finnish partners for technical collaboration, joint ventures, and agency agreements in the areas of energy smart metering, renewable energy and IoT.</p> <p><a href="https://finnpartnership.fi/matchmaking/izovutha-pty-ltd-t-a-siyacanda/">https://finnpartnership.fi/matchmaking/izovutha-pty-ltd-t-a-siyacanda/</a></p>	<p align="center"><b>Vijay Hometex, India (Textiles and clothing)</b></p> <p>Vijay Hometex Pvt. Ltd. is an Indian company specialised in manufacturing and exporting home textiles. The company's main products include home textiles (e.g. kitchen linens and bed linens), baby and maternity textiles, yoga textiles and bags. The company is searching for Nordic importers, wholesalers and retailers.</p> <p><a href="https://finnpartnership.fi/matchmaking/vijay-hometex-pvt-ltd/">https://finnpartnership.fi/matchmaking/vijay-hometex-pvt-ltd/</a></p>
<p align="center"><b>Knitwear factory 'Rose', Ukraine (Textiles and clothing)</b></p> <p>PJSC Knitwear factory 'Rose', a Ukrainian company specialised in production and sales of knitted fabrics of high quality; artificial (faux) fur and products of it; sewing of women's, men's and children's clothes, is searching for partners for start of distribution of its products in Finland and European countries.</p> <p><a href="https://finnpartnership.fi/matchmaking/pjsc-knitwear-factory-rose/">https://finnpartnership.fi/matchmaking/pjsc-knitwear-factory-rose/</a></p>	<p align="center"><b>Glo Creation Ltd, Rwanda (Textiles and clothing)</b></p> <p>Glo creations is a Rwandan based textile design and printing company specialized in creating African inspired quality patterns for textile, garments, and home interiors. The company is looking for Finnish partners with experience of textile printing technology. Glo Creation Ltd is also looking for partners to import and distribute raw materials and technology machinery from Finland. They are also looking for a intermediary trader to sell their own products to the Finnish market.</p> <p><a href="https://finnpartnership.fi/matchmaking/glo-creations-ltd/">https://finnpartnership.fi/matchmaking/glo-creations-ltd/</a></p>
<p align="center"><b>Guzogo Travel Plc, Ethiopia (Information and communication technology)</b></p> <p>GuzoGo.com is the first online travel agency and digital travel brand of Ethiopia promoting and selling a variety of air tickets from Ethiopian airlines, Turkish airlines, Qatar Airways, Lufthansa, Egypt airways, Emirates, Kenya airways and Saudi Arabian Airlines. The company sells and promotes services such as, booking hotel rooms, car rentals, and tour packages via its localized online platform. Guzogo is looking for investors to expand to the neighboring countries as well as worldwide.</p> <p><a href="https://finnpartnership.fi/matchmaking/guzogo-travel-plc/">https://finnpartnership.fi/matchmaking/guzogo-travel-plc/</a></p>	<p align="center"><b>Jehoiachin Techno PLC, Ethiopia (Electrical engineering)</b></p> <p>Jehoiachin Techno PLC is an indigenous Ethiopian company specialized in the design, supply, installation, and commissioning of electro-mechanical as well as automation systems. The company is interested to serve as a local representative for Finnish manufacturers or engineering solution providers (consulting firms or EPC contractors). The company is also aspired to serve as a subcontractor on any electromechanical projects in Africa.</p> <p><a href="https://finnpartnership.fi/matchmaking/jehoiachin-techno-plc/">https://finnpartnership.fi/matchmaking/jehoiachin-techno-plc/</a></p>
<p align="center"><b>Abyssinian flight services, Ethiopia (Transportation)</b></p> <p>Abyssinian flight services Plc is an Ethiopian company that provides flight services, pilot trainings and aircraft maintenance. The company is currently looking for Finnish partners to expand and diversify its business/services through a joint venture or other form of business partnership.</p> <p><a href="https://finnpartnership.fi/matchmaking/abyssinian-flight-services-plc/">https://finnpartnership.fi/matchmaking/abyssinian-flight-services-plc/</a></p>	