



Finnpartnershipin matchmaking-yritykset kehittyviltä markkinoilta, Marraskuu 2019:

Tarkistettua tietoa ja valmiita kumppaneita kehitysmaahankkeiden käynnistämiseen! Maksuttoman Matchmaking-palvelun avulla suomalaiset ja kansainväliset toimijat voivat etsiä uusia yhteistyömahdollisuuksia sekä ilmoittaa omista liiketoiminta-aloitteistaan. Maa- tai toimialakohtaisia aloitteita voi selata osoitteessa <http://finnpartnership.fi/partnersearch>.

Etusivulta <http://finnpartnership.fi> voi tilata myös *hakuvahdin*, jolloin tuoreimmat maa- tai toimialakohtaiset aloitteet lähetetään suoraan tilaajan sähköpostiin heti julkaisun jälkeen.

Mikäli jokin ao. liiketoimintamahdollisuudesta kiinnostaa teitä, olkaa yhteydessä Finnpartnershipiin lisätietoja ja yhdistämistä varten:

Juho Korkiakoski

juho.korkiakoski@finnpartnership.fi

+358 40 660 4812

<p>Kachifo Limited, Nigeria (Educational services)</p> <p>Kachifo Limited is an independent publishing house specialized on educational books, literary books and children's books. The company is seeking a technology-oriented business partner from Finland.</p> <p>https://finnpartnership.fi/matchmaking/kachifo-limited/</p>	<p>Café De Gisagara LTD, Rwanda (Agriculture and food processing)</p> <p>Cafe de Gisagara, a Rwandan social enterprise specialised in coffee processing and export in looking for Finnish buyers, coffee roasters and wholesalers of green coffee.</p> <p>https://finnpartnership.fi/matchmaking/cafede-gisagara/</p>
<p>Bem Natural, Brazil (Agriculture and food processing)</p> <p>Bem Natural, a Brazilian company producing oils, salts, tea, sugars, grains, butter, chips (jackfruit, coconut and sweet potatoes) and flour as açai powder, sweet potatoes powder, cinnamon, ginger and the biomass of green banana, is searching for Finnish trade intermediaries for distributing the company's products.</p> <p>https://finnpartnership.fi/matchmaking/incodil-industria-comercio-e-distribuicao-eireli-bem-natural/</p>	<p>SocialFarm Company Ltd, Ghana (Agriculture and food processing)</p> <p>SocialFarm Company Ltd is an agribusiness social enterprise that connects smallholder and commercial farmers to farmlands and water bodies. The company is looking for a Finnish business partner who can offer pay-as-you-go solar powered irrigation/water services, supply of organic inputs, recycling and agroforestry to rural communities in Ghana.</p> <p>https://finnpartnership.fi/matchmaking/socialfarm-company-ltd/</p>
<p>Woodart, Tunisia (Crafts)</p> <p>Woodart, a Tunisian company specialised in production of hand-made tableware, kitchenware and decorative products from olive wood, is searching for Finnish partners to start distribution of handmade tableware, kitchenware and decorative products from olive wood in Finland.</p> <p>https://finnpartnership.fi/matchmaking/woodart/</p>	<p>Agro Industrial Santa Isabel, Honduras (Agriculture and food processing)</p> <p>Agro Industrial Santa Isabel S.A., a Honduran company specialized in growing and selling green coffee beans, is searching for Finnish partners to start distribution of the coffee to Finland and EU.</p> <p>https://finnpartnership.fi/matchmaking/agro-industrial-santa-isabel-s-a-de-c-v/</p>
<p>Shin Cafe Company Limited, Vietnam (Agriculture and food processing)</p> <p>Shin Café, a company specialized in Vietnamese-grown coffee products and coffee solutions, is searching for a trade intermediary for expanding their business to North European markets.</p> <p>https://finnpartnership.fi/matchmaking/shin-cafe-company-limited/</p>	<p>Octet Fruits LLC, Egypt (Agriculture and food processing)</p> <p>Octet Fruits L.L.C is a company specialized in marketing and exporting fruits, vegetables, and dried herbs. The company is seeking a trade intermediary (distributor, importer, agent, representative) or a potential joint venture partner to expand their business to the European markets.</p> <p>https://finnpartnership.fi/matchmaking/octet-fruits-l-l-c/</p>



<p>Dilmah Tea, Sri Lanka (Agriculture and food processing)</p> <p>Dilmah Ceylon Tea Company PLC, a Sri Lankan company specialised in manufacturing, exporting and marketing tea bags, packets under the brand name Dilmah and Bulk tea under the subsidiary company MJF Exports (Pvt) Ltd, is searching for Finnish partners to import, distribute and market their tea.</p> <p>https://finnpartnership.fi/matchmaking/dilmah-ceylon-tea-company-plc/</p>	<p>CoderKube Technologie, India (Information and communication technology)</p> <p>CoderKube Technologies Indian company specialised in web and mobile development is searching for partners interested in subcontracting and/or outsourcing collaboration.</p> <p>https://finnpartnership.fi/matchmaking/coderkube-technologies/</p>
<p>Innovation SARL, Guinea-Bissau (Textiles and clothing)</p> <p>Innovation SARL is a company from Guinea-Bissau specialized in crafts and textiles including with “Pano de Pinte” raw material. Innovation SARL is looking agents or importers.</p> <p>https://finnpartnership.fi/matchmaking/innovation-sarl/</p>	<p>Shimba Technologies Limited, Kenya (Information and communication technology)</p> <p>Shimba Technologies Limited, a Kenyan company specialized in developing mobile and web solutions is searching for Finnish partners that interested in subcontracting the development services.</p> <p>https://finnpartnership.fi/matchmaking/shimba-technologies-ltd/</p>
<p>Mulembo Farms Ltd. (Soil Bio Muti), Zambia (Agriculture and food processing)</p> <p>Mulembo Farms Ltd. is a company specialized in manufacturing and supplying Soil Bio Microbes called SBM (Fungi and bacteria) to farmers for improvement of soil conditions, digestion of crop residue and suppression of nematodes. The company is seeking a joint venture partners or franchisees to enter European markets.</p> <p>https://finnpartnership.fi/matchmaking/mulembo-farms-ltd/</p>	<p>M.H. Paper Bags Solutions, India (Packaging and materials)</p> <p>M H Paper Bags Solution is specialized in manufacturing of paper carry bags and corrugated boxes and fancy paper bags. The company is searching for a Finnish trade intermediary (agent, representative, distributor).</p> <p>https://finnpartnership.fi/matchmaking/mh-paper-bags-solution/</p>
<p>Corr-The Jute Works, Bangladesh (Crafts)</p> <p>Corr-The Jute Works is a social-oriented Fair-Trade Organization based in Bangladesh and specialized in production of home décor, accessories, baskets, boxes, holders etc. The company is searching for Finnish trading partners.</p> <p>https://finnpartnership.fi/matchmaking/corr-the-jute-works-cjw/</p>	<p>Sim Engenharia Ambiental LTDA, Brazil (Environment)</p> <p>Sim Engenharia Ambiental Ltda, Brazilian company specialised in waste treatment, is searching for Finnish partners on transfer of know-how or technology throughout waste to energy.</p> <p>https://finnpartnership.fi/matchmaking/sim-engenharia-ambiental-ltda/</p>
<p>Losanty, Bolivia (Rubber and plastics)</p> <p>Losanty, a Bolivian company specialized in plastic packaging for the industrial sector, is searching for a Finnish partner for constructing houses using environmentally friendly and resilient plastic wood made of recycled plastic and vegetable fibers. The company is also looking for investors for the project.</p> <p>https://finnpartnership.fi/matchmaking/losanty/</p>	<p>Mitimeth, Nigeria (Crafts)</p> <p>MitiMeth is a Nigerian social enterprise specialised in production of handmade décor products from natural fibers. The company is searching for Finnish partners for start of distribution of handicraft décor products in Finland.</p> <p>https://finnpartnership.fi/matchmaking/mitimeth/</p>



<p>Memphis Export, Egypt (Textiles and clothing)</p> <p>Memphis export, an Egyptian company exporting essential oils, aromatic herbs and spices, premium Egyptian cotton, bed sheets and linens and natural loofah scrubbers, is looking for partners to import products to Finland.</p> <p>https://finnpartnership.fi/matchmaking/memphis-export/</p>	<p>Epic Studio Ltd, Rwanda (Services)</p> <p>Epic studios Ltd, a Rwandan company specialized in videography and photography, is searching for Finnish partners for joint venture. The company aims at expanding their business by building a professional photo printing lab.</p> <p>https://finnpartnership.fi/matchmaking/epic-studio-ltd/</p>
<p>Swazi Candles Export (PTY) LTD, Swaziland (Crafts)</p> <p>Swazi Candles Export (Pty) Ltd, company specialised in production of hand-made decorative candles, is searching for Finnish partners for start of distribution of hand-made decorative candles in Scandinavia.</p> <p>https://finnpartnership.fi/matchmaking/swazi-candles-export-pty-ltd/</p>	<p>Bert Cuadros SRL, Argentina (Crafts)</p> <p>Bert Cuadros Srl, an Argentine company specialised in production of wooden handmade décor products from recycled wood materials, is searching for Finnish partners for starting distribution of their products in Finland and EU. The company is also interested in JV cooperation with Finnish partners.</p> <p>https://finnpartnership.fi/matchmaking/bewe-home-bert-cuadros-srl/</p>

Finnpartnershipin tavoitteena on lisätä suomalaisten ja kehitysmaiden yritysten ja liiketoiminnasta kiinnostuneiden toimijoiden kaupallista yhteistyötä niin, että hankkeiden tuloksena aikaansaadaan myönteisiä kehitysvaikutuksia kohdemaissa. Finnpartnership-liikeyhteistyöohjelma tarjoaa suomalaisyrityksille kehitysmaaliiketoimintaan liittyviä ilmaisia neuvontapalveluja sekä taloudellista tukea hankkeen suunnittelu- ja kehitysvaiheisiin sekä koulutukseen. www.finnpartnership.fi