



Finnpartnershipin matchmaking-yritykset kehittyviltä markkinoilta, Heinäkuu 2021:

Tarkistettua tietoa ja valmiita kumppaneita kehitysmaahankeiden käynnistämiseen! Maksuttoman Matchmaking-palvelun avulla suomalaiset ja kansainväliset toimijat voivat etsiä uusia yhteistyömahdollisuuksia sekä ilmoittaa omista liiketoiminta-aloitteistaan. Maa- tai toimialakohtaisia aloitteita voi selata osoitteessa <http://finnpartnership.fi/partnersearch>.

Etusivulta <http://finnpartnership.fi> voi tilata myös *hakuvahdin*, jolloin tuoreimmat maa- tai toimialakohtaiset aloitteet lähetetään suoraan tilaajan sähköpostiin heti julkaisun jälkeen.

Mikäli jokin ao. liiketoimintamahdollisuudesta kiinnostaa teitä, olkaa yhteydessä Finnpartnershiipiin lisätietoja ja yhdistämistä varten:

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Kartoza (Pty) Ltd, South Africa (Information and communication technology)

Kartoza (PTY) LTD is a South Africa based company specialised in development, implementation, consulting, training using, and support of Open-Source spatial IT solutions. The company is searching for Finnish partners who need an experienced niche partner to identify large international spatial IT solutions related project opportunities and to implement them together i.e., join at proposal writing stage, or to partner and co-invest to develop innovative products and services.

<https://finnpartnership.fi/matchmaking/kartoza-pty-ltd/>

Somali Seafood Products Company (SSPC), Somalia (Fishery and fish products)

Somalia Seafood Products Limited (SSPC) is a cooperative based in Somalia, Mogadishu. The company is searching for partners from Finland with fishing related technology for joint venture. The company is also looking for partners for export of fish (including e.g., groupers, snappers, seabreams, emperors, kingfish, lobsters, shrimps).

<https://finnpartnership.fi/matchmaking/somali-seafood-products-company/>

Tree Sea.mals Ltd, Kenya (Agriculture and food processing)

Tree_Sea.mals is a Kenyan company specialized in production of Solar Powered Cold rooms. Their main product is the BARIDI cooling system which is a Solar Powered Cold room which is targeted at commercial urban meat vendors produce preservation. Tree_Sea.mals is looking for a partner for joint venture or franchise partnership. They are also finding investors and technological partners.

https://finnpartnership.fi/matchmaking/tree_sea-mals-limited/

Envico Environment Technology Corporation, Vietnam (Environment)

Envico is a Vietnamese company specialised in technical solutions, design, construction and project management for clean water, water treatment and air pollution control. The company is searching for Finnish partners interested in providing the technologies, brand/technology/services representation, and other possible collaboration in the same field.

<https://finnpartnership.fi/matchmaking/envico-environment-technology-corporation/>

Pam Nail Care Limited, Kenya (Services)

Pam Nail Care Limited is a Kenyan company specialised in production of beauty products such as nail polish and almond oil as well as care packages in the nail bars. The company is searching for Finnish partners for exporting current products or start of manufacturing and exporting new products such as body oils and butters, shampoos and hair oils. Pam Nail care would like to develop those in cooperation with the Finnish (EU) business partner with a proven expertise in this field.

<https://finnpartnership.fi/matchmaking/pam-nail-care-limited/>

Powerstove Offgrid Electricity Limited, Nigeria (Energy)

Powerstove is a social enterprise that is specialized in providing clean electricity for household lighting, charging of mobile phones and clean cooking energy in energy-poor regions of the world. The company is looking for Finnish partners interested in compensating for their greenhouse emissions by carbon offsetting and providing the Powerstove to indigent communities in developing countries.

<https://finnpartnership.fi/matchmaking/powerstove-offgrid-electricity-limited-poel/>



<p>All In Trade Limited, Uganda (Energy)</p> <p>All In Trade Limited is a Uganda based company specialised in supply, installation and maintenance of solar energy and power backup systems in Uganda and neighbouring African countries. They have participated in many renewable energy related projects including projects financed by international financial institutions and NGOs and the company possesses ISO 9001:2015 certificate issued by SGS. All In Trade Limited is currently looking for a partner to start JV cooperation with Finnish companies in renewable energy projects in Uganda.</p> <p>https://finnpartnership.fi/matchmaking/all-in-trade-limited/</p>	<p>Trash Bank, Nigeria (Environment)</p> <p>Trash Bank is a Nigerian social enterprise producing reprocessed plastic waste into direct reusable secondary raw materials known as pellets and primary finished products. They are looking for Finnish partners with technical know-how and innovative solutions in the waste management and plastic recycling sector. They are also looking for JV partners and Finnish circular economy companies to expand their service offering.</p> <p>https://finnpartnership.fi/matchmaking/trash-bank-formely-known-as-etrash2cash/</p>
<p>WE Viagens de Incentivos Tecnicas Eventos e Turismo Ltda, Brazil (Tourism)</p> <p>We Viagens is a Brazilian company that provides activities related to business travel. The company also operates as a content provider for training education and sells leadership programmes to corporate segment. WE is searching for Finnish companies to develop partnerships in the corporate business with educational programs. They are also interested in discussing about solutions such as gamification and other learning related models in the context of Brazilian market.</p> <p>https://finnpartnership.fi/matchmaking/we-viagens-de-incentivos-tecnicas-eventos-e-turismo-ltda/</p>	<p>Tours & Arts Solutions, Ghana (Tourism)</p> <p>Tours & Arts Solutions is a Ghanaian company specialized in tour services. The company has been actively providing tour services to clients from Ghana, the US, Finland, Canada, the Netherlands, Russia, South Africa, China and the UK. The also operate in exporting of crafts and textiles such as fabrics, antique crafts, baskets, drums, beads and art literature. The company is looking for Finnish distributors, importers and representatives.</p> <p>https://finnpartnership.fi/matchmaking/tours-arts-solutions/</p>
<p>Mawutwueni Ghana Ltd, Ghana (Agriculture and food processing)</p> <p>Mawutwueni Ghana Ltd is a Ghanaian agroprocessing company specialised in packaging and selling of instant cereals, nuts and past branded as M Cereal Mix Wheat, M Cereal Mix 3, M Cereal Mix Maize, M Cereal Mix Rice, M Cereal Mix Millet, M Groundnut Paste, M Kernel Oil and M Chilli Pepper powder. The company is looking for Finnish trade intermediaries to export the products.</p> <p>https://finnpartnership.fi/matchmaking/mawutwueni-ghana-ltd/</p>	<p>MySolarBid Ltd, Nigeria (Energy)</p> <p>MySolarBid Ltd, a Nigerian company specialised in renewable energy and development of interconnected mini grids. The company also has a solution called MySolarBid which is an online solar comparison platform for accessing free competitive solar quotes from verified installers in Nigeria. The company is searching for Finnish technical and financial partners with capacity to deploy commercial and/or rural renewable energy solutions in Nigeria.</p> <p>https://finnpartnership.fi/matchmaking/mysolarbid-ltd/</p>
<p>Dhanusha Marine Lanka Exports PVT Ltd, Sri Lanka (Other)</p> <p>Dhanusha Marine Lanka Exports PVT Ltd is a Sri Lankan company specialized in boat and yacht manufacturing. The company is searching for Nordic trade intermediaries, such as Finnish distributors and importers but also Nordic manufacturers looking to also enter the Asian boating market.</p> <p>https://finnpartnership.fi/matchmaking/dhanusha-marine-lanka-exports-pvt-ltd/</p>	<p>Blue Future Investments (Pty) Ltd, South Africa (Energy)</p> <p>Blue Future Investments is a South African company operating in management consulting, financial consulting, and human resource management. The company is currently looking for a partner to provide technical and operational experience for the commercialization for a new renewable energy project Blue Future is involved in.</p> <p>https://finnpartnership.fi/matchmaking/blue-future-investments-pty-ltd/</p>



<p align="center">Ireme Academy, Rwanda (Educational services)</p> <p>Ireme Academy is a Rwandan pre-school institution specialized in the education of students between the age of 2-6. Ireme also provide nutrition education to parents as the children from rural areas mostly face the problem of poor nutrition. The school is looking for Finnish investors and later also Finnish educational institutions for educational reform.</p> <p>https://finnpartnership.fi/matchmaking/ireme-academy/</p>	<p align="center">Thamar Limited, Kenya (Health and pharmaceutical)</p> <p>Thamar Limited is a Kenyan company specialised in manufacturing of beauty and hygiene products such as air-dry nail polish, gel polish, nail polish remover, acetone, surgical spirit, methylated spirit, hand and body lotion, foot cream, exfoliating body scrubs, cuticle oils, cuticle cream, massage oil and hand wash liquid soap. The company is searching for Finnish brand collaboration partners for operating as trade intermediary for Thamar products.</p> <p>https://finnpartnership.fi/matchmaking/thamar-limited/</p>
<p align="center">BIOORIGIN FRUITS, Tunisia (Agriculture and food processing)</p> <p>BioOrigin Fruits is a Tunisian company specialised in the packaging of agricultural products, including the variety of Tunisia's organic dates 'Deglet Nour' and dried fruits. The company is searching for Finnish importers and distributors.</p> <p>https://finnpartnership.fi/matchmaking/bioorigin-fruits/</p>	<p align="center">Merlin Creations, India (Textiles and clothing)</p> <p>Merlin Creations is an Indian company specialized in manufacturing and exporting of garments such as women's and girls' dresses, tops, t-shirts, jackets, sleepwear, beachwear, swimwear, club wear, loungewear and cover-ups. The company is searching for buyers and brands interested outsourcing part of their production.</p> <p>https://finnpartnership.fi/matchmaking/merlin-creations-private-limited/</p>
<p align="center">Fresh Express Logistics Pvt Ltd, India (Agriculture and food processing)</p> <p>Fresh Express Logistics Pvt Ltd is an Indian company specialized in growing and exporting fresh table grapes, raisins, and pomegranates. The company has social initiatives in rural women empowerment and labour welfare, which have ensured certifications FAIRTRADE, GRASP and GLOBAL GAP. Fresh Express has been exporting its products for 27 years to customers such as Walmart in Canada, SPAR Austria, COOP in Switzerland and UK and EDEKA in Germany. The company is searching for Finnish trade intermediaries, such as distributors, importers, and representatives for the products.</p> <p>https://finnpartnership.fi/matchmaking/fresh-express-logistics-pvt-ltd/</p>	<p align="center">Trinity Nursery & Primary School, Rwanda (Educational services)</p> <p>Trinity Nursery and Primary School established in 2017 is based in Rwanda, Kigali city and currently employs 28 teaching staff and around 5 non-teaching staff. The private school is specialized in education to students in nursery and primary school from age 3 to age 12. Currently, they have a total student population of 400. The company is looking for new educational solutions including digital library, teachers training, and expanding available space for learning.</p> <p>https://finnpartnership.fi/matchmaking/trinity-nursery-and-primary-school/</p>