



## Finnpartnershipin matchmaking-yritykset kehittyviltä markkinoilta, Syyskuu 2021:

Tarkistettua tietoa ja valmiita kumppaneita kehitysmaahankkeiden käynnistämiseen! Maksuttoman Matchmaking-palvelun avulla suomalaiset ja kansainväliset toimijat voivat etsiä uusia yhteistyömahdollisuuksia sekä ilmoittaa omista liiketoiminta-aloitteistaan. Maa- tai toimialakohtaisia aloitteita voi selata osoitteessa <http://finnpartnership.fi/partnersearch>.

Etusivulta <http://finnpartnership.fi> voi tilata myös *hakuvahdin*, jolloin tuoreimmat maa- tai toimialakohtaiset aloitteet lähetetään suoraan tilaajan sähköpostiin heti julkaisun jälkeen.

Mikäli jokin ao. liiketoimintamahdollisuudesta kiinnostaa teitä, olkaa yhteydessä Finnpartnershiipiin lisätietoja ja yhdistämistä varten:

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### Rosetta General Business Plc, Ethiopia (Agriculture and food processing)

Rosetta General Business Plc is an Ethiopian company operating in real estate development, import and export trading, as well as construction of international brand hotels. The company also imports consumer goods, industrial and construction materials, and different products (e.g., vehicles, car tyres, pulp and stationary materials etc.). The company is looking for Finnish companies that wish to export to Ethiopia and Finnish trade intermediaries that can help in export of agri-food such as oilseeds and pulses to Finland.

<https://finnpartnership.fi/matchmaking/rosetta-general-business-plc/>

### Sinopia Import and Export Plc, Ethiopia (Services)

Sinopia Import and Export Plc is an Ethiopian company, operating in import-export business. The company exports diverse agricultural commodities including coffee, pulses, oil seeds, and spices to various countries. In addition, the company imports different goods providing a complete supply chain solution in wide ranging sectors such as printing, laboratory equipment and related supplies, agriculture and solar technology solutions, construction materials and many more. Sinopia is searching for Finnish partners to expand its current business and engage in new export and import activities in Finland and Ethiopia.

<https://finnpartnership.fi/matchmaking/sinopia-import-and-export-plc/>

### Sammy Ethiopia, Ethiopia (Crafts)

Sammy Ethiopia is specialized in manufacturing and export of home-made textiles, leather products as well as other handcrafted product. Their customers so far have been various international stores and boutiques in the UK, France, Italy, Spain, USA, Canada, Japan, Australia, South Africa, Kenya, South Africa, Poland, Czech Republic, Denmark, and Belgium. The company is currently looking for a Finnish trading partner to import and distribute their products to the European countries.

<https://finnpartnership.fi/matchmaking/sammy-ethiopia/>

### REY Import and Export, Ethiopia (Health and pharmaceutical)

REY Import and Export Plc is an Ethiopian company operating in importing and distribution of pharmaceuticals, medical equipment, laboratory diagnostic systems, and chemicals. Their customers so far have been local health facilities, hospitals, clinics, pharmacies, as well as private & government owned health centres. The company is internationally active and has established partnership with different international companies from China, USA and Japan. REY Import is currently looking for Finnish companies that need a local agent in Ethiopia.

<https://finnpartnership.fi/matchmaking/re-import-and-export-p-l-c/>

### Ambasel Trading House Plc, Ethiopia (Services)

Ambasel Trading House Plc is an Ethiopian company specialized in exporting of agricultural products and importing of electronics, chemicals, medical equipment, construction materials. Ambasel is searching for Finnish partners to expand its current business and engage in new business activities in Finland and Ethiopia.

<https://finnpartnership.fi/matchmaking/ambasel-trading-house-p-l-c/>

### Merit Engineering, Ethiopia (Services)

Merit Engineering Plc is an Ethiopian company specialized in designing, supplying, installing, testing, and maintenance works of water treatment systems, wastewater treatment plants, medical waste incinerators, solid waste management systems, air purification and heating systems. The company is searching for manufactures and suppliers of relevant technologies from these sectors as well as partners for large tender-based projects.

<https://finnpartnership.fi/matchmaking/merit-engineering-plc/>



<p><b>Fast Construction Solution Plc, Ethiopia (Construction)</b></p> <p>Fast Construction Solution Plc is an Ethiopian company operating in consulting and importing business of earth work construction materials and machineries such as bulldozer, excavator, cranes, grader, loader, drum roller, forklift, man-lift, wheel tractor scraper, motor grader, compactor, roller, and dump truck. The company is searching for Finnish partners that wish to export to the Ethiopian market.</p> <p><a href="https://finnpartnership.fi/matchmaking/fast-construction-solution-plc/">https://finnpartnership.fi/matchmaking/fast-construction-solution-plc/</a></p>	<p><b>Elsewedy Cables Ethiopia Plc, Ethiopia (Electrical engineering)</b></p> <p>Elsewedy Cables Ethiopia Plc is specialized in manufacturing of power cables and transformers. The company is currently looking a Finnish agent and distribution companies. Elsewedy is also seeking for Finnish companies that would need a subcontractor for electrical engineering or energy related projects in Ethiopia.</p> <p><a href="https://finnpartnership.fi/matchmaking/elsewedy-cables-ethiopia-plc/">https://finnpartnership.fi/matchmaking/elsewedy-cables-ethiopia-plc/</a></p>
<p><b>Agroinsumos La Parcela, Mexico (Agriculture and food processing)</b></p> <p>Agroinsumos "La Parcela" is a Mexican company operating in alliance with local producers of artisan cheese, honey, and papaya. The company is currently looking for transfer of know-how or technology to improve their farms' manufacturing process and while making the farm's operations more sustainable. Currently more than forty varieties of artisanal cheeses in Mexico recognized as genuine and La Parcela is also looking for cheese consultants, who form and support the ranches in the improvement of their procedures.</p> <p><a href="https://finnpartnership.fi/matchmaking/agroinsumos-la-parcela-spr-de-ri-de-cv/">https://finnpartnership.fi/matchmaking/agroinsumos-la-parcela-spr-de-ri-de-cv/</a></p>	<p><b>Home Biogas Kenya, Kenya (Energy)</b></p> <p>Home Biogas Kenya is specialized in provision biogas technology. The company's main products and services include biogas appliances such as biogas cookers and biogas filters, building biogas plants (fixed concrete domes and flexible/canvas biogas plants), manufacturing of flexible biogas plants and provision of consultancy services in energy, market research, business development and environment sector. Home Biogas Kenya is searching for Finnish biogas technology companies for a joint venture in Kenya.</p> <p><a href="https://finnpartnership.fi/matchmaking/homebiogas-kenya-limited/">https://finnpartnership.fi/matchmaking/homebiogas-kenya-limited/</a></p>
<p><b>Nutraze, Mexico (Agriculture and food processing)</b></p> <p>Nutraze S. C. De R. L. De C. V. is a Mexican company operating in manufacturing and marketing of natural products and food supplements. They also operate e.g., in manufacturing of sanitizers and germicides, multipurpose cleaning products and surfaces of the home. The company is looking for Finnish investors and trade intermediaries.</p> <p><a href="https://finnpartnership.fi/matchmaking/nutraze-s-c-de-r-l-de-c-v/">https://finnpartnership.fi/matchmaking/nutraze-s-c-de-r-l-de-c-v/</a></p>	<p><b>PT NoonaKu Desain, Indonesia (Textiles and clothing)</b></p> <p>PT NoonaKu Desain Indonesia is an Indonesian company specialized in production and exportation of clothing apparel, footwear, and bags. The company is currently looking for Finnish trade intermediaries. PT NoonaKu can produce white label products, or any other customized or special requests.</p> <p><a href="https://finnpartnership.fi/matchmaking/pt-noonaku-desain-indonesia/">https://finnpartnership.fi/matchmaking/pt-noonaku-desain-indonesia/</a></p>
<p><b>Global Solar Private Ltd, Zimbabwe (Energy)</b></p> <p>Global Solar Private Limited is a Zimbabwean company specialised in manufacturing LED bulbs as well as supply, installation, and maintenance of solar energy systems mainly for off-grid application. The company is searching for Finnish partners for joint venture activity related to the expansion of the existing manufacture of LED bulbs as well as renewable energy projects in Zimbabwe and neighbouring African countries.</p> <p><a href="https://finnpartnership.fi/matchmaking/global-solar-private-limited/">https://finnpartnership.fi/matchmaking/global-solar-private-limited/</a></p>	<p><b>KYA-Energy Group, Togo (Energy)</b></p> <p>KYA-Energy Group is a Togolese company operating in renewable energy and energy efficiency projects in Togo and in West Africa region. The main areas of expertise of the company include installation services of solar power plants, audit of the operation and maintenance of solar power plants and control and monitoring of power plants. The company is searching for Finnish partners interested in joint ventures in solar energy projects in West Africa.</p> <p><a href="https://finnpartnership.fi/matchmaking/kya-energy-group/">https://finnpartnership.fi/matchmaking/kya-energy-group/</a></p>